



Lutheran Homes of SC

- www.lutheranhomessc.org
- Continuing Care Retirement Communities
- Irmo, South Carolina

Results

- Through energy and telecommunications bill audits, Edge Insights has identified significant refunds and monthly savings for Lutheran Homes of South Carolina.
- Over \$60,000 in refunds and \$16,000 in annual savings found based on erroneous energy charges.

Lutheran Homes of South Carolina receives over \$60,000 in refunds from erroneous energy charges and over \$16,000 per year in savings going forward.

The Client

Lutheran Homes of South Carolina is a non-profit organization that owns and manages five continuing care retirement communities, a non-medical home service, and a hospice program. Nearly 1,000 professionals provide person-centered care to more than 1,300 senior adults and 3,900 family members each day.

The Challenge

Lutheran Homes of South Carolina contracted with Edge Insights through a mutual affiliation with Amerinet, a national healthcare group purchasing organization. Lutheran Homes of South Carolina has multiple utility vendors and over 100 separate accounts, making the task of reviewing invoices in detail each month nearly impossible. Lutheran Homes of South Carolina turned to Edge Insights to identify billing errors and any opportunities to reduce energy and telecommunications costs, as well as manage monthly invoice review to ensure no future errors.

The Benefits

Edge Insights completed a comprehensive energy bill analysis which identified a significant monthly overcharge. Edge Insights was not only able to correct the error going forward but also worked diligently to obtain a refund of over \$60,000. The Lutheran Homes of South Carolina is confident that without the expertise of Edge Insights, this overcharge would have continued to go unnoticed.

"In addition to Edge Insights being an Amerinet Choice Member, the contingency based fee structure made this an easy decision for the Lutheran Homes of South Carolina. Edge Insights provided us with a detailed review of all of our accounts and identified numerous ways we could save money. The best part is that the savings and refunds they identified can be used to improve our communities, which is especially important as a non-profit organization. We strive to operate efficiently in order to continue to provide a high level of care for our residents."

**Wesley Bard, Vice President of Operations
Lutheran Homes of South Carolina**

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