

Dynamic Physical Therapy Reduces Waste Removal Expenses by 76%



Dynamic Physical Therapy

- Corporate offices located in Marcus Hook, PA
- Operates in Delaware, Maryland, and Pennsylvania
- www.dynamicpt.com

Results

- Dynamic Physical Therapy reduced waste removal and recycling expenses 76%.
- Edge Insights performed all the work from the analysis to the implementation, with little impact to Dynamic Physical Therapy's staff.
- Edge Insights continues to monitor Dynamic Physical Therapy's waste and recycling expenses on a monthly basis.

Contact Edge Insights

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The Client

Dynamic Physical Therapy has over 35 locations across Delaware, Maryland and Pennsylvania, offering a wide range of services from traditional physical therapy, occupational therapy, hand therapy to aquatic therapy.

The Background

Dynamic Physical Therapy has over 30 locations throughout Delaware, Maryland, and Pennsylvania. With this number of locations, keeping waste removal and recycling expenses under control was not high on the "to-do list". Edge Insights offered contingency-fee, success-based waste removal and recycling cost management services to evaluate Dynamic Physical Therapy's current waste situation and potentially deliver tangible cost reductions.

The Solution

Edge Insights was engaged to perform an in-depth review all of Dynamic Physical Therapy's waste removal and recycling expenses. This review included a forensic bill analysis, a provider contract review, a competitive market analysis and an on-site survey to assess the current waste stream at each location. Edge Insights provided a detailed analysis including recommendations to substantially reduce costs. After obtaining Dynamic Physical Therapy's approval, Edge Insights went to work implementing the recommendations. Through Edge Insights' efforts, Dynamic Physical Therapy's waste expenditures have been reduced by 76%.

"When Edge Insights approached us with their waste analysis service, it seemed like a win-win situation. Edge Insights would provide the analysis and we would only pay a portion of the realized savings to Edge Insights once implemented. I was impressed when Edge Insights' analysis resulted in such considerable savings for our organization."

Rick Larsen, Chief Financial Officer
Dynamic Physical Therapy