

County of Berks saves over \$600,000 by locking in electricity rates with Edge Insights



About County of Berks

- www.co.berks.pa.us
- County government in southeastern PA representing a population of over 400,000 people.
- Situated in the heart of the Delaware Valley with Reading as its county seat and largest city.

Results

- The County of Berks saves over \$600,000 by locking in electricity rates.
- Edge Insights found telecom overcharges, unused lines and contract errors.
- Telecom errors resulted in additional savings for the County.

Contact Edge Insights

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The Client

The County of Berks has a population of nearly 412,000 people stretched over 866 square miles. The County seat is Reading. The County offices consist of all levels of local government, community outreach services as well as judicial, tourism, education and public safety.

The Challenge

Edge Insights has been working with the County of Berks for several years. In January of 2010, electric rate caps began to expire in eastern Pennsylvania, providing an opportunity to shop the market for competitive rates. In the course of a full energy and telecom audit for the County, Edge Insights uncovered savings opportunities in several areas, including electricity procurement. Additionally the organizations worked together to uncover savings opportunities in telecom as well as natural gas services.

The Benefits

The County of Berks came to Edge Insights for their 20 years of experience in auditing and procuring energy and telecom for clients throughout the United States. The County sought the industry experts at Edge Insights knowing they would be reviewing and monitoring the County's energy and telecom contracts for accuracy on an ongoing basis, at no additional cost to the County. Having industry experts monitoring the various County utility services is invaluable, especially when dealing with taxpayer dollars.

"Working with the team at Edge Insights has added another arm of expertise to the County without adding overhead. The people at Edge Insights are experts in their industry and have knowledge of the energy and telecom markets. Partnering with Edge Insights will save the County hundreds of thousands of dollars that can be used to improve our operations. We couldn't be more pleased with the services and refunds we will receive from our relationship with Edge Insights."

Christian Leinbach, Commissioner—County of Berks